REP: TEL# 703 528 7800
CREDIT ADVISORY: AGENCY CREDIT RISK!!! HARRIS REPORT FROM REP

REP HEADLINE# 6228189 TRF# 321476 \$\$\$ MOD# 3: UNAPPROVED REV #1 \$\$\$ REP: CON CM ADV # PRDCT ORDER # CITY TAX FLIGHT DATES OCT2/12 OCT8/12 WK-1 TO LENA ER JULIE AMERICAN CROSSROADS EST#692 COMMENTS: (LINE, ORDER, INVOICE) TTLS RTS OK'D M6 PLS CFM, THX 10/10 ***** THIS IS A CASH IN ADVANCE SCHEDULE ***** AMERICAN CROSSROADS AGY. NAME CROSSROADS MEDIA LLC ADV. NAME ISS/AMER. CROSSROADS STATE TAX ALEXANDRIA, 66 CANAL CENTER PLAZA, CONTRACT # 6228189 VA 22314 ORDER WORKSHEET CO-OP BILLING NEEDED SUITE 555 SALES PRSN WA- JOE KNAUER BUYER NAME EMILY MILHOAN REP.# CLASS: NATL. OFF.# 6556 **CHANGES** *** WFTV-TV *** LOCAL SALESMAN # REGIONAL OCT10/12 18.13 :TOTL: :SPTS: 18.13

:LINE#:REP :CD: :LINE#: PROGRAM: LATE NEWS NCAA FOOTBALL
ORD COM1: SPOT RAN @ 12:23A IN EYEWITNESS NEWS @ 1155P-1230A
THIS IS ACCEPTANCE OF A LATE RUN SPOT ON LINE-61 PROGRAM: LATE NEWS NCAA FOOTBALL 61 AGENCY PRODUCT CODE = AGENCY ADVERTISER CODE = A 1155P-1230A ഗ 1130P-1205A TIME PERIOD : LGTH : SEC : ω 30 AGENCY EST# = 692 \$1,600.00 \$1,600.00 10/6 10/6 DATE START 10/6 10/6 DATE : /WK: ĦΖU :SPTS: WEEK : 0 SATSAT

0

KEP HEADLINE# 6228189 TRF# 321476 \$\$\$ MOD# 3: UNAPPROVED REV #1 \$\$\$ ORDER WORKSHEET CREDIT ADVISORY:

REP: TEL# 703 528 7800 AGENCY CREDIT RISK !!! HARRIS REPORT FROM REP FAX# 703 528 7880 **CHANGES** *** WFTV-TV *** OCT10/12 18.13

:LINE#:REP STATION MAKEGOOD OFFERS: OCT/12 :LINE#: OK'U 149350.00 :CD: BUY#61 TIME PERIOD MISSED: SAT/1130P-1205A OFFER: SAT/1155P-1230A CMT:SPOT RAN @ 12:23A IN EYEWITNESS NEWS @ 1155P-1230A LGTH : SEC : OCT 6 DATE : /WK: INVT : 30S CONTRACT TOTAL TOTAL SPOTS \$1,600.00 \$1,600.00 (OCT10/12)
PLS ADVISE. 149350.00 75 :TOTL:

MARKET TOTALS \$421,571 WETV 35% WKMG 19% WOPX 0% WESH 29% WOFL 15% WKCF 1% WRDQ 1% EFTV 0% WRBW 0%

SVC- NSI MOD CODE A-ADD DEMOS- RA35+* P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME

X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE